

**Western State College of Law
Syllabus**

Course: Contracts I, Sec 111C, Fall 2025
Thursday 6:15-8:05 PM, Room _____

Professor: Robert Dagmy
Email: parshagouni@wsulaw.edu
Office Hours:

- Thursdays 5:00-6:00 PM
- By appointment (please e-mail me to set up an appointment if you wish to meet outside of regular office hours in person and online available(ZOOM)).

Required Books:

- Contracts – Cases, Discussion, and Problems, Blum & Bushaw, 5th Edition (Aspen Casebook Series).

Optional Materials:

The following is a list of books that are not required; nor are there any assigned readings from them. However, you may find them useful as supplementary materials to further explain the topics we discuss in class. I do not recommend relying on commercial outlines. While they have a certain value in summing up the concepts and material covered, they are no substitute for developing your own outline. The process of outlining itself is one of the best ways to study and master the material.

- Examples and Explanations – Contracts by Brian A. Blum. This book explains the substantive law of Contracts very well in narrative style. It also contains very good sample problems with answers.
- Understanding Contracts by Jeff Ferriell (LexisNexis). This is a very good Contracts hornbook that explains the law very well, but it does not have any practice problems.
- Siegel's Contracts Essay and Multiple-Choice Questions and Answers (Aspen). This book features exercises that are referable by topic. The essays often overlap between the topics, which makes this book good for final exam preparation and issue-spotting practice, but less useful towards the beginning of each semester.
- Q&A, Contracts, LexisNexis – Although occasionally difficult, this book contains many good multiple-choice questions for each topic.
- Black Letter Outlines – Contracts by John Calamari and Joseph Perillo (West). In addition to explaining the law and giving several examples of the various topics, this book also features True/False-style practice questions, short essay questions, and some multiple choice questions, all with suggested answers.

Course Objectives:

There are three primary and interrelated objectives for this course. (1) Students should develop good legal analytical skills, including the ability to recognize relevant facts and legal issues, analyze and utilize cases, rules of law, and public policy to come to reasonable legal conclusions based upon their analysis. (2) Students should master the fundamental rules of contract formation and remedies for breach of contract. (3) Students should be able to clearly express their understanding of the legal issues through oral and written means.

Western State College of Law – Programmatic Learning Outcomes

Western State College of Law’s curriculum is designed so that every student achieves a level of competency prior to graduation in each of the eight Programmatic Learning Outcomes listed below:

(1) Doctrinal Knowledge

Students will demonstrate knowledge of substantive and procedural law in the core curriculum subjects, including Contracts, Criminal Law, Criminal Procedure, Torts, Real Property, Business Association, Evidence, Civil Procedures, Constitutional Law, Estates, Community Property, Remedies, and Professional Responsibility.

(2) Practice Skills

Students will demonstrate the development of other law practice skills. Each student’s chosen outcomes within this category will be varied based on the student’s particular interests, coursework and work experiences. They may include, but are not limited to, the following topics: oral presentation and advocacy; interviewing; counseling; client service and business development; negotiations, mediation, arbitration, or other alternate dispute resolution methods; advanced legal research and writing (excluding purely academic papers and the first four units earned in introductory first-year legal research and writing class); applied legal writing such as drafting contracts, pleadings, other legal instruments; law practice management or the use of technology in law practice; cultural competency; collaboration or project management; financial analysis, such as accounting, budgeting project management, and valuation; cost benefit analysis in administrative agencies; use of technology, data analyses, or predictive coding; business strategy and behavior; pre-trial preparation, fact investigation, such as discovery, e-discovery, motion practice, assessing evidence, or utilizing experts; trial practice; professional civility and applied ethics; a law clinic that includes a classroom component; or a legal externship that includes a classroom component.

(3) Legal Analysis

Students will demonstrate the ability to identify the factual and legal issues implicated by a fact pattern and to appropriately use cases (including identifying the salient features of an appropriate precedent case, identifying legally significant similarities or differences between the precedent case and a fact pattern and explaining why those are legally significant) and rules (including the ability to connect legally significant facts in a fact pattern to the rule) to predict how a court would decide the issue. Students will also demonstrate the ability to identify and evaluate the public policies of a precedent case or rule, and be able to evaluate how public policy can impact the application of a rule to the legal issue.

(4) Legal Research

Students will demonstrate the ability to locate relevant legal authority using a variety of book and electronic resources, and to properly cite to such legal authority.

(5) Communication

Students will demonstrate the ability to communicate both orally and in writing in a manner appropriate to a particular task to effectively convey the author or speaker’s ideas. This includes

audience sensitivity in written and oral communication (the ability to adopt a tone, style and level of detail appropriate to the needs, knowledge and expertise of the audience); and written communication basic proficiency (the ability to use the conventions of grammar, spelling, punctuation, diction and usage appropriate to the task and sufficient to convey effectively the author's ideas).

(6) Advocacy of Legal Argument

Students will demonstrate the ability, in both oral and written formats, to evaluate the legal, economic and social strengths and weaknesses of a case and use case and statutory authority as well as public policy to persuade others. Making policy-based arguments includes the ability to identify and evaluate the public policies of a precedent case or rule and their implications, and be able to assert such appropriate arguments to support a particular application or distinction of a precedent case to a legal controversy or a particular resolution of the application of a rule to the legal controversy.

(7) Client Sensitivity and Cultural Competency

Students will demonstrate an awareness of clients' needs and goals, including a sensitivity to clients' background and circumstances (including, but not limited to, socio-economic, gender, race, ethnicity, educational, disability and/or religious background(s)), the ability to make decisions that reflect an appropriate focus on those needs and goals, and awareness that cultural issues may affect the relevance of facts and application of the law.

(8) Legal Ethics

Students will demonstrate the ability to identify ethical issues in law practice contexts and make appropriate decisions to resolve such issues.

Attendance:

You should attend every class session. Attendance will be taken. Western State policy requires you to attend at least 85% of the class sessions in order to sit for the examination. As such, failure to attend at least 85% of the classes may result in your withdrawal from the class. For this class that means that you can have no more than 2 absences. We all know that emergencies and significant unforeseen circumstances happen, preventing you from attending some class sessions. That is what the 15% missed class rate is intended to accommodate.

Classroom Participation:

I expect you to always be prepared for class and active classroom participation. Legal education is a cooperative venture and you will learn more the more engaged you remain with the material. I will call on people in various ways including cold-calling. If you are not prepared for class and I call on you, I will deduct 0.1 grade point from your semester grade. You will be able to make up this point only from additional work outside of class which I will assign for such purpose each semester. I will lower your final grade in the course by up to 0.3 if you are consistently unprepared for class. You will receive a written warning before I lower your grade based on lack of preparation.

Conversely, I may reward people whose classroom contributions are outstanding by increasing their grades by 0.1 grade point. Note that I only do so in very few cases and not merely for speaking up in class or answering questions. Rather, this extra credit is for people

who consistently demonstrate a solid and deep understanding of the law and its applications and aids in the understanding of others.

Note that I understand that students may feel slightly intimidated by the law school experience, especially in the beginning of their law school experience, but as part of your professional preparations, you should contribute to class by speaking (loudly so that I and others can hear you) about the materials in your own words. Please, no reading aloud from any kind of texts whether or not you have prepared these yourself. There is rarely such a thing as a “silly answer,” so please do not worry about making mistakes in class. You and your classmates will learn from this should it happen. You will never be downgraded for venturing an incorrect answer. I expect everyone to treat the classroom a safe haven for practicing how to speak about the law and legal issues.

When preparing for class, you should expect to spend 2-3 hours for every hour of class time. Read the cases critically. You are free to disagree with the conclusion the court came to, but understand the reasoning even if you do not agree with it. Bring to class any questions you may have regarding the cases and the rules of contract law they represent.

Professionalism:

An important aspect of class participation is actually attending class on time. I try very hard to begin and end class as scheduled. I expect at all times that students (and professors) will treat each other with professionalism and respect. As you all are aware, the law is fluid and often a matter of opinion. Sound and reasonable legal minds can legitimately hold divergent interpretations on nearly all legal issues. While I encourage good, even lively, debate of legal matters, any such discussion must be conducted with civility and respect. Please show the proper level of professionalism and arrive on time and adhering to the rules and expectations of the course.

Cell Phones:

Use of phones for texting, talking and pictures during class is not permitted. Please turn off your cell phones before class starts. If your phone rings, I will assume that you are volunteering to answer the next question. It may also have an adverse effect on your class participation score.

Laptops/Tablets/Internet:

You may use your laptops/tablets to take notes in class. Please be considerate of others when using your device. If your use becomes distracting to the class or others sitting near you, I will ask you to turn your device off. Please be sure that the sound is turned off. As entertaining as some sound files can be, they tend to disrupt the class. If there are substantial complaints regarding the noise of some laptops, we may need to adjust this policy or reassign seating.

You may not use your laptops to access the internet, play solitaire (or any other game for that matter), message other students, or balance your checkbook. Use of laptops for any other purpose than taking notes may have a significant adverse effect on your class

participation grade. Repeated misuse of a laptop will result in a ban on your use of a laptop in class.

UWorld:

UWorld (<https://legal.uworld.com/mbe/>) is a learning tool that includes a library of multistate bar exam type multiple choice questions in bar tested subjects including Civil Procedure, Constitutional Law, Contracts, Criminal Law, Criminal Procedure, Evidence, Property, and Torts.

All students will have paid a one-time fee that gives them access to the UWorld database of questions throughout law school and the bar study period. In this class, I will periodically assign small sets of questions within UWorld that are relevant to the topics we are studying. Your efforts to answer those sets of questions, and self-analyze your performance, will count as a small portion of your final grade (see grading and exams).

Grading and Examinations:

Your final grade in this course will be a combination of your performance on the midterm exam (15%), the final exam (85%), and any participation adjustments. The midterm will consist of a mix of multiple-choice questions and essay questions. The final exam will be a combination of multiple-choice, short answer, and longer essay questions. Each exam will be a closed book exam. The final grade will follow the usual 4.0 scale.

DISABILITY SERVICES STATEMENT:

Western State College of Law provides accommodations to qualified students with disabilities. The **Disabilities** Services Office assists qualified students with disabilities in acquiring reasonable and appropriate accommodations and in supporting equal access to services, programs, and activities at Western State College of Law.

To seek reasonable accommodations, a student must contact Senior Assistant Dean Donna Espinoza, Student Services Director and Disabilities Services Coordinator, whose office is in the Students Services Suite. Dean Espinoza's phone number and email address are: (714) 459-1117; despinoza@wsulaw.edu. When seeking accommodations, a student should notify Dean Espinoza of her or his specific limitations and, if known, her or his specific requested accommodations. Students who seek accommodations will be asked to supply medical documentation of the need for accommodation. Classroom accommodations are not retroactive, but are effective only upon the student sharing approved accommodations with the instructor or professor. Therefore, students are encouraged to request accommodations as early as feasible with Dean Espinoza to allow for time to gather necessary documentation. If you have a concern or complaint in this regard, please notify Dean Espinoza; or please notify Dean Marisa Cianciarulo at mcianciarulo@wsulaw.edu or (714) 459-1168. Complaints will be handled in accordance with the College of Law's "Policy against Discrimination and Harassment."

Reading Assignments:

What follows below is the currently expected readings for the semester. Any adjustments to this schedule will be announced in class.

Wk.	Date	Subjects	Pages
0*		<ul style="list-style-type: none">• Introduction to Contracts*	1-19 (Skim)*
1	8/14	<ul style="list-style-type: none">• Assent and the Objective Test	61-69
2	8/21	<ul style="list-style-type: none">• The Objective Test (cont.)• The Duty to Read & Understand• Bad Jokes	69-104
3	8/28	<ul style="list-style-type: none">• Offers• Advertisements	105-128
4	9/4	<ul style="list-style-type: none">• Acceptance• Inadvertent Manifestation of Acceptance	131-156
5	9/11	<ul style="list-style-type: none">• Silence as Acceptance• Revocation of Offers• Acceptance by Performance	156-182
6	9/18	<ul style="list-style-type: none">• Conflicting Standard Terms under Common Law• “Agreements to Agree”• Indefiniteness or Vagueness in an Agreement	183- 187 (skip UCC 189-205) 221- 239
7	9/25	<ul style="list-style-type: none">• Midterm Exam	
8	10/2	<ul style="list-style-type: none">• Consideration	271-296
9	10/9	<ul style="list-style-type: none">• Consideration (cont.)• Moral / Past Consideration	297 – 323 Readings Posted on TWEN
10	10/16	<ul style="list-style-type: none">• Statute of Frauds	243-270
11	10/23	<ul style="list-style-type: none">• Fall Break	
12	10/30	<ul style="list-style-type: none">• Promissory Estoppel	325-374
13	11/6	<ul style="list-style-type: none">• Improper bargaining/Fraud & Misrepresentation	415-454
14	11/13	<ul style="list-style-type: none">• More Fraud• Duress• Undue Influence	454-506
15	11/20	<ul style="list-style-type: none">• Catch-up and Review	No assigned readings

* Please note the first reading assignment is for Week 0. This means that it should be read sometime before class starts as a brief introduction to the concept of Contract Law. Also note that it says to “skim” the pages. I do mean skim. This is intended only as preliminary background material. While this is valuable foundational material, you will not be directly tested on it.