

## Institution Data



# Bureau for Private Postsecondary Education

Department of Consumer Affairs

## 2019 Annual Report

### Institution Data Workflow

[\(Printer Friendly Annual Report Instructions Document\)](#)

## 2019 BPPE Annual Report - Institution - General Info

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Annual Report data is institutional data that is combined for the main location, branch and all satellite locations.

1. Report Year \*

**2019**

2. Institution Code \*

Enter institutional code (main location)

**3009101**

3. Institution Name (Enter Bureau approved institution name, if entering manually) \*

If a valid institution code is entered in question #2, the institution name will auto-populate. If not, enter manually.

**Westcliff University**

## 4. Street Address (Physical Location) \*

**17877 Von Karman Ave, Suite 400**

## 5. City \*

**Irvine**

## 6. State \*

**CA**

## 7. Zip Code \*

**92614**

## 8. Check all that apply to the form of business organization of this institution: \*

**For profit corporation**

## 9. Number of Branch Locations \*

Indicate the number of branch locations associated with the main location. If none, enter zero ("0")

**0**

## 10. Number of Satellite Locations \*

Indicate the number of branch locations associated with the main location or any branch location. If none, enter zero ("0")

**2**

## Fees / Accreditation

### 2019 BPPE Annual Report - Institution - Fees/Accreditation

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Display Instructions for #11 - #14 (Toggle)

**Not Checked**

11a. Is this institution current with all assessments to the Student Tuition Recovery Fund? \*

**Yes**

11b. Is this institution current on Annual Fees? \*

**Yes**

12. Is your institution accredited by an accrediting agency/agencies recognized by the United States Department of Education? \*

**Yes**

You indicated "Yes" to #12 above, please identify the accrediting agency(ies) below.

Follow the tips below to select more than one agency:

**FOR PC USERS:** While using the mouse to select items, make sure you hold down the Control (Ctrl) key.

**FOR MAC USERS:** While using the mouse to select items, make sure you hold down the Command (Cmd) key.

12a. Accrediting Agency (more than one agency may be selected) \*

**Western Association of Schools and Colleges, Accrediting Commission for Senior Colleges and Universities**

13. If your institution has specialized accreditation from a recognized United States Department of Education approved specialized/programmatic accreditor, list the accreditation below.

**Accreditation Council for Business Schools and Programs (ACBSP)**

14. Has any accreditation agency taken any final disciplinary action against this institution in the reporting year? Indicate "yes" if the institution has had final disciplinary action taken against it by an accreditation agency; Indicate "no" if no final action has been taken against the institution by an accreditation agency. If Yes, please upload a copy of the action at #14a. \*

**No**

## Financial

### 2019 BPPE Annual Report - Institution - Financial

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For the questions below, please disclose any funds received by the institution from the federal and/or state government to provide services to the general public.

Display Instructions for #15 - #26 (Toggle)

**Not Checked**

15. Does your institution participate in federal financial aid programs under Title IV of the Federal Higher Education Act? (This includes federal loans and grants) \*

**Yes**

15a. What is the total amount of Title IV funds received by your institution in this Reporting Year? \*

**\$1,673,686.50**

16. Does your institution participate in veterans' financial aid education programs? \*

**Yes**

16a. What is the total amount of veterans' financial aid funds received by your institution in this Reporting Year? \*

**\$39,419.00**

17. Does your institution participate in the Cal Grant program? \*

**No**

18. Is your institution on California's Eligible Training Provider List (ETPL)? \*

**No**

19. Is your institution receiving funds from the Work Innovation and Opportunity Act (WIOA) Program? \*

**No**

20. Does your Institution participate in, or offer, any other state or federal government financial aid programs? (i.e., vocational rehab...) \*

**No**

20b. What is the total amount of any other state or federal funds received by your institution in the reporting year?

**\$0.00**

21. Provide the percentage of institutional income during this Reporting Year that was derived from public funding. \*  
If none, indicate "0".

**11**

22. Does your Institution participate in, or offer any non-government financial aid programs? (i.e., private grants/loans, institutional grants/loans) \*

**Yes**

22a. You indicated "Yes" for #22, please provide the name of the financial aid programs below.

**Private loans**

23. The percentage of institutional income in the reporting year that was derived from any non-government financial aid.

\*

**0.25**

24. Enter the most recent three-year cohort default rate reported by the U.S. Department of Education for this institution, if applicable. \*  
If Not Applicable, indicate "0".

**0**

25. Provide the percentage of the students who attended this institution during this Reporting Year who received federal student loans to help pay their cost of education at the school. \*  
If none, indicate "0".

**6**

26. The average amount of federal student loan debt of graduates who took out federal student loans at this institution. \*

**\$17,570.33**

## Offerings

### 2019 BPPE Annual Report - Institution - Offerings

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Display Instructions for #27 - #37 (Toggle)

**Not Checked**

27. Total number of students currently enrolled at this institution. Indicate the number of students attending and/or enrolled in all programs at your institution (minus the number of students who cancelled during the cancellation period) January 1st through December 31st. \*  
If none, indicate "0".

**3178**

28. Number of Doctorate Degree Programs Offered? Indicate the number of Doctorate degree Programs the institution offered for the reporting year. (Number of Programs not Students) \*

If none, indicate "0".

**1**

30. Number of Master Degree Programs Offered? Indicate the number of Master degree Programs the institution offered for the reporting year. (Number of Programs not Students) \*

If none, indicate "0".

**4**

32. Number of Bachelor Degree Programs Offered? Indicate the number of Bachelor degree Programs the institution offered for the reporting year. (Number of Programs not Students) \*

If none, indicate "0".

**2**

34. Number of Associate Degree Programs Offered? Indicate the number of Associate degree Programs offered for the reporting year. (Number of Programs not Students) \*

If none, indicate "0".

**0**

29. Number of Students enrolled in Doctorate programs at this institution? Indicate the number of students enrolled and/or active in all Doctorate programs at your institution as of January 1st through December 31st, minus the number of students who cancelled during the cancellation period. \*

If none, indicate "0".

**595**

31. Number of Students enrolled in Master programs at this institution? Indicate the number of students enrolled and/or active in all Master programs at your institution as of January 1st through December 31st, minus the number of students who cancelled during the cancellation period. \*

If none, indicate "0".

**1678**

33. Number of Students enrolled in Bachelor programs at this institution? Indicate the number of students enrolled and/or active in all Bachelor programs at your institution as of January 1st through December 31st, minus the number of students who cancelled during the cancellation period. \*

If none, indicate "0".

**871**

35. Number of Students enrolled in Associate programs at this institution? Indicate the number of students enrolled and/or active in all Associate programs at your institution as of January 1st through December 31st, minus the number of students who cancelled during the cancellation period. \*

If none, indicate "0".

**0**

**36. Number of Diploma or Certificate Programs Offered?**

Indicate the number of Diploma or Certificate Programs offered for the reporting year. (Number of Programs not Students) \*

If none, indicate "0".

**8****Total Program Count****15**

**37. Number of Students enrolled in diploma or certificate programs at this institution? Indicate the number of students enrolled and/or active in all diploma/certificate programs at your institution as of January 1st through December 31st, minus the number of students who cancelled during the cancellation period. \***

If none, indicate "0".

**34**

## Website / Uploads

### 2019 BPPE Annual Report - Institution - Website and Required Uploads

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**An institution that maintains a website, shall provide on the homepage of that website, clear and conspicuous links to the most recent Annual Report submitted to the Bureau, the Catalog, and School Performance Fact Sheet (CEC §94913)\*\*.**

\*\*The Bureau recommends a portion of the school's website dedicated to providing students with the required information below.

Uploads for Documents must be in PDF format. Other formatting may be too large to upload and will be rejected by BPPE staff.

Institution's Website

**<https://www.westcliff.edu/about-westcliff/accreditation-approvals/approvals/>**

**38. Upload School Performance Fact****Sheet \***

Required file format = PDF

**Westcliff University - 2019  
SPFSs.pdf****39. Upload Catalog \***

Required file format = PDF

**2019-2020-Student-Handbook-and-  
Catalog.pdf****40. Upload Enrollment Agreement \***

Required file format = PDF

**Westcliff University - Enrollment  
Agreement.pdf**

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The file upload facility below (#41) is ONLY for use when BPPE requests additional supporting documentation. The initial submission of the Annual Report does not require any action below.

**41. General File Upload (only use as directed by BPPE staff)**

Recommended file format = PDF



# Satellite Location Data



## Bureau for Private Postsecondary Education Department of Consumer Affairs

### 2019 Annual Report

## Satellite Location Data Workflow

[\(Printer Friendly Annual Report Instructions Document\)](#)

### 2019 BPPE Annual Report - Satellite Location Data

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1. Report Year \*

**2019**

3. School Code \*

Enter school code (main location or branch location)

**3009101**

2. Institution Code \*

Enter institutional code, main or branch, associated with this satellite location.

**3009101**

4. Institution Name \*

If a valid institution code is entered in question #2, the institution name will auto-populate. If not, enter manually.

**Westcliff University**

## Satellite Location Data (California locations only)

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5. Street Address (Physical Location) \*

**18000 Studebaker Rd**

6. City \*

**Cerritos**

7. State \*

**CA**

8. Zip Code \*

**90703**

# Satellite Location Data



## Bureau for Private Postsecondary Education Department of Consumer Affairs

### 2019 Annual Report

## Satellite Location Data Workflow

[\(Printer Friendly Annual Report Instructions Document\)](#)

### 2019 BPPE Annual Report - Satellite Location Data

---

1. Report Year \*

**2019**

3. School Code \*

Enter school code (main location or branch location)

**3009101**

2. Institution Code \*

Enter institutional code, main or branch, associated with this satellite location.

**3009101**

4. Institution Name \*

If a valid institution code is entered in question #2, the institution name will auto-populate. If not, enter manually.

**Westcliff University**

## Satellite Location Data (California locations only)

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5. Street Address (Physical Location) \*

**16715 Von Karman Avenue**

6. City \*

**Irvine**

7. State \*

**CA**

8. Zip Code \*

**92606**

## Institution Information



# Bureau for Private Postsecondary Education

Department of Consumer Affairs

2019 Annual Report

Program Data Workflow

[\(Printer Friendly Annual Report Instructions Document\)](#)

### 2019 BPPE Annual Report - Program - Institution Data

---

Complete one 'Program Data' workflow (all applicable sections) for **EACH** educational program offered at the institution. If an institution offers the same program at the main location and a branch location, add the data together and submit one number for the program being reported.

1. Report Year \*

**2019**

2. Institution Code \*

Enter institutional code (main location)

**3009101**

3. Institution Name? (Enter Bureau approved institution name, if entering manually) \*

If a valid institution code is entered in question #2, the institution name will auto-populate. If not, enter manually.

**Westcliff University**

## Program Name

### 2019 BPPE Annual Report - Program - Program Name

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Display Instructions for #4 - #7 (Toggle)

**Not Checked**

4. Name of Program \*

**Bachelor of Arts in Education**

5. Program Level? Indicate the academic level of the program you are entering, (e.g., Doctorate, Masters, Bachelor, Associate, Diploma/Certificate, Other). If you indicate 'Other', please enter the Program Level in #5a. \*

**Bachelor**

6. Select the Classification of Instructional Programs (CIP) Code that applies to this educational program. Select from the dropdown list the code that most accurately corresponds to the educational program. (Optional)

7. Select all Standard Occupational Classification (SOC) Codes that apply to this program. Select all applicable codes from the dropdown list. (Optional)

## Financial and Graduation

## 2019 BPPE Annual Report - Program - Financial Data and Graduation Rates

---

Display Instructions for #8 - #18 (Toggle)

**Not Checked**

8. Number of Degrees, Diplomas or Certificates Awarded *	9. Total Charges for this Program *	10. The percentage of enrolled students in the reporting year receiving federal student loans to pay for this program *
If none, indicate "0".		
<b>0</b>	<b>\$54,000.00</b>	<b>69</b>
11. The percentage of graduates in the reporting year who took out federal student loans to pay for this program *	12. Number of Students Who Began the Program *	13. Number of Students Available for Graduation *
	If none, indicate "0".	If none, indicate "0".
<b>0</b>	<b>2</b>	<b>2</b>
14. Number of On-time Graduates *	15. Completion Rate	16. 150% Graduates?
If none, indicate "0".	This is a calculated field based on #12 and #13.	
<b>2</b>	<b>100</b>	<b>2</b>
17. 150% Completion Rate	18. Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education? *	
<b>100</b>	<b>No</b>	

## Placement Data

### 2019 BPPE Annual Report - Program - Placement Data

---

Display Instructions for #19 - #23 (Toggle)

**Not Checked**

## 19. Graduates Available for

## Employment \*

If none, indicate "0".

**0**

## 20. Graduates Employed in the Field \*

If none, indicate "0".

**0**

## 21. Placement Rate

This is a calculated field based on #17 and #18.

## 22. Graduates employed in the field...

## 22a. 20 to 29 hours per week \*

If none, indicate "0".

**0**

## 22b. at least 30 hours per week \*

If none, indicate "0".

**0**

## 23. Indicate the number of graduates employed...

## 23a. In a single position in the field of study \*

If none, indicate "0".

**0**

## 23b. In concurrent aggregated positions in the field of study (2 or more positions at the same time) \*

If none, indicate "0".

**0**

## 23c. Freelance/self-employed \*

If none, indicate "0".

**0**

## 23d. By the institution or an employer owned by the institution, or an employer who shares ownership with the institution \*

If none, indicate "0".

**0**

## Allied Health

### 2019 BPPE Annual Report - Program - Allied Health Professionals



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Display Instructions for #24-25 (Toggle)

**Not Checked**

24. Does this "Program" lead to a certificate or degree related to one or more of the following allied health professionals that requires clinical training? \*

**No**

## Exam Passage Rate

### 2019 BPPE Annual Report - Program - Exam Passage Rate

---

Display Instructions for #26 (Toggle)

**Not Checked**

26. Does this educational program lead to an occupation that requires State licensing? \*

**No**

**You have indicated "No" for question #22, please proceed to 'Salary Data'.**

## Salary Data

### 2019 BPPE Annual Report - Program - Salary Data

---

Display Instructions for #43-45 (Toggle)

**Not Checked**

43. Graduates Available for Employment

This field is auto-populated based on your entry in #17.

0

44. Graduates Employed in the Field

This field is auto-populated based on your entry in #18.

0

45. Graduates Employed in the Field Reported receiving the following Salary or Wage:

For graduates employed in the field, indicate their salaries/earnings below. **If there are none in any specific range, indicate "0."**

\$0 - \$5,000 \*

0

\$15,001 - \$20,000 \*

0

\$30,001 - \$35,000 \*

0

\$45,001 - \$50,000 \*

0

\$60,001 - \$65,000 \*

0

\$75,001 - \$80,000 \*

0

\$90,001 - \$95,000 \*

0

\$5,001 - \$10,000 \*

0

\$20,001 - \$25,000 \*

0

\$35,001 - \$40,000 \*

0

\$50,001 - \$55,000 \*

0

\$65,001 - \$70,000 \*

0

\$80,001 - \$85,000 \*

0

\$95,001 - \$100,000 \*

0

\$10,001 - \$15,000 \*

0

\$25,001 - \$30,000 \*

0

\$40,001 - \$45,000 \*

0

\$55,001 - \$60,000 \*

0

\$70,001 - \$75,000 \*

0

\$85,001 - \$90,000 \*

0

Over \$100,000 \*

0

## Institution Information



# Bureau for Private Postsecondary Education

Department of Consumer Affairs

2019 Annual Report

Program Data Workflow

[\(Printer Friendly Annual Report Instructions Document\)](#)

### 2019 BPPE Annual Report - Program - Institution Data

---

Complete one 'Program Data' workflow (all applicable sections) for **EACH** educational program offered at the institution. If an institution offers the same program at the main location and a branch location, add the data together and submit one number for the program being reported.

1. Report Year \*

**2019**

2. Institution Code \*

Enter institutional code (main location)

**3009101**

3. Institution Name? (Enter Bureau approved institution name, if entering manually) \*

If a valid institution code is entered in question #2, the institution name will auto-populate. If not, enter manually.

**Westcliff University**

## Program Name

### 2019 BPPE Annual Report - Program - Program Name

---

Display Instructions for #4 - #7 (Toggle)

**Not Checked**

4. Name of Program \*

**Bachelor in Business Administration**

5. Program Level? Indicate the academic level of the program you are entering, (e.g., Doctorate, Masters, Bachelor, Associate, Diploma/Certificate, Other). If you indicate 'Other', please enter the Program Level in #5a. \*

**Bachelor**

6. Select the Classification of Instructional Programs (CIP) Code that applies to this educational program. Select from the dropdown list the code that most accurately corresponds to the educational program. (Optional)

7. Select all Standard Occupational Classification (SOC) Codes that apply to this program. Select all applicable codes from the dropdown list. (Optional)

## Financial and Graduation

## 2019 BPPE Annual Report - Program - Financial Data and Graduation Rates

---

Display Instructions for #8 - #18 (Toggle)

**Not Checked**

8. Number of Degrees, Diplomas or Certificates Awarded *	9. Total Charges for this Program *	10. The percentage of enrolled students in the reporting year receiving federal student loans to pay for this program *
If none, indicate "0".		
<b>59</b>	<b>\$54,000.00</b>	<b>18</b>
11. The percentage of graduates in the reporting year who took out federal student loans to pay for this program *	12. Number of Students Who Began the Program *	13. Number of Students Available for Graduation *
	If none, indicate "0".	If none, indicate "0".
<b>5</b>	<b>144</b>	<b>144</b>
14. Number of On-time Graduates *	15. Completion Rate	16. 150% Graduates?
If none, indicate "0".	This is a calculated field based on #12 and #13.	
<b>104</b>	<b>72.22222</b>	<b>114</b>
17. 150% Completion Rate	18. Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education? *	
<b>79</b>	<b>No</b>	

## Placement Data

### 2019 BPPE Annual Report - Program - Placement Data

---

Display Instructions for #19 - #23 (Toggle)

**Not Checked**

19. Graduates Available for  
Employment \*

If none, indicate "0".

**7**

20. Graduates Employed in the Field \*

If none, indicate "0".

**3**

21. Placement Rate

This is a calculated field based on #17  
and #18.

**42.85714**

22. Graduates employed in the field...

22a. 20 to 29 hours per week \*

If none, indicate "0".

**0**

22b. at least 30 hours per week \*

If none, indicate "0".

**3**

23. Indicate the number of graduates employed...

23a. In a single position in the field of study \*

If none, indicate "0".

**3**

23b. In concurrent aggregated positions in the field of  
study (2 or more positions at the same time) \*

If none, indicate "0".

**0**

23c. Freelance/self-employed \*

If none, indicate "0".

**0**

23d. By the institution or an employer owned by the  
institution, or an employer who shares ownership with the  
institution \*

If none, indicate "0".

**0**

## Allied Health

### 2019 BPPE Annual Report - Program - Allied Health Professionals

---

Display Instructions for #24-25 (Toggle)

**Not Checked**

24. Does this "Program" lead to a certificate or degree related to one or more of the following allied health professionals that requires clinical training? \*

**No**

## Exam Passage Rate

### 2019 BPPE Annual Report - Program - Exam Passage Rate

---

Display Instructions for #26 (Toggle)

**Not Checked**

26. Does this educational program lead to an occupation that requires State licensing? \*

**No**

**You have indicated "No" for question #22, please proceed to 'Salary Data'.**

## Salary Data

### 2019 BPPE Annual Report - Program - Salary Data

---

Display Instructions for #43-45 (Toggle)

**Not Checked**

**43. Graduates Available for Employment**

This field is auto-populated based on your entry in #17.

**7**

**44. Graduates Employed in the Field**

This field is auto-populated based on your entry in #18.

**3**

**45. Graduates Employed in the Field Reported receiving the following Salary or Wage:**

For graduates employed in the field, indicate their salaries/earnings below. **If there are none in any specific range, indicate "0."**

\$0 - \$5,000 *	\$5,001 - \$10,000 *	\$10,001 - \$15,000 *
0	0	0
\$15,001 - \$20,000 *	\$20,001 - \$25,000 *	\$25,001 - \$30,000 *
0	0	0
\$30,001 - \$35,000 *	\$35,001 - \$40,000 *	\$40,001 - \$45,000 *
0	1	0
\$45,001 - \$50,000 *	\$50,001 - \$55,000 *	\$55,001 - \$60,000 *
0	0	0
\$60,001 - \$65,000 *	\$65,001 - \$70,000 *	\$70,001 - \$75,000 *
0	0	0
\$75,001 - \$80,000 *	\$80,001 - \$85,000 *	\$85,001 - \$90,000 *
0	1	0
\$90,001 - \$95,000 *	\$95,001 - \$100,000 *	Over \$100,000 *
1	0	0



## Institution Information



# Bureau for Private Postsecondary Education

Department of Consumer Affairs

2019 Annual Report

Program Data Workflow

[\(Printer Friendly Annual Report Instructions Document\)](#)

### 2019 BPPE Annual Report - Program - Institution Data

---

Complete one 'Program Data' workflow (all applicable sections) for **EACH** educational program offered at the institution. If an institution offers the same program at the main location and a branch location, add the data together and submit one number for the program being reported.

1. Report Year \*

**2019**

2. Institution Code \*

Enter institutional code (main location)

**3009101**

3. Institution Name? (Enter Bureau approved institution name, if entering manually) \*

If a valid institution code is entered in question #2, the institution name will auto-populate. If not, enter manually.

**Westcliff University**

## Program Name

### 2019 BPPE Annual Report - Program - Program Name

---

Display Instructions for #4 - #7 (Toggle)

**Not Checked**

4. Name of Program \*

**Master of Arts in Teaching English to Speakers of Other Languages**

5. Program Level? Indicate the academic level of the program you are entering, (e.g., Doctorate, Masters, Bachelor, Associate, Diploma/Certificate, Other). If you indicate 'Other', please enter the Program Level in #5a. \*

**Master**

6. Select the Classification of Instructional Programs (CIP) Code that applies to this educational program. Select from the dropdown list the code that most accurately corresponds to the educational program. (Optional)

7. Select all Standard Occupational Classification (SOC) Codes that apply to this program. Select all applicable codes from the dropdown list. (Optional)

## Financial and Graduation

## 2019 BPPE Annual Report - Program - Financial Data and Graduation Rates

---

Display Instructions for #8 - #18 (Toggle)

**Not Checked**

8. Number of Degrees, Diplomas or Certificates Awarded \*

If none, indicate "0".

**4**

9. Total Charges for this Program \*

**\$23,400.00**

10. The percentage of enrolled students in the reporting year receiving federal student loans to pay for this program \*

**0**

11. The percentage of graduates in the reporting year who took out federal student loans to pay for this program \*

**0**

12. Number of Students Who Began the Program \*

If none, indicate "0".

**10**

13. Number of Students Available for Graduation \*

If none, indicate "0".

**10**

14. Number of On-time Graduates \*

If none, indicate "0".

**4**

15. Completion Rate

This is a calculated field based on #12 and #13.

**40**

16. 150% Graduates?

**7**

17. 150% Completion Rate

**70**

18. Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education? \*

**No**

## Placement Data

### 2019 BPPE Annual Report - Program - Placement Data

---

Display Instructions for #19 - #23 (Toggle)

**Not Checked**

## 19. Graduates Available for

## Employment \*

If none, indicate "0".

**0**

## 20. Graduates Employed in the Field \*

If none, indicate "0".

**0**

## 21. Placement Rate

This is a calculated field based on #17 and #18.

## 22. Graduates employed in the field...

## 22a. 20 to 29 hours per week \*

If none, indicate "0".

**0**

## 22b. at least 30 hours per week \*

If none, indicate "0".

**0**

## 23. Indicate the number of graduates employed...

## 23a. In a single position in the field of study \*

If none, indicate "0".

**0**

## 23b. In concurrent aggregated positions in the field of study (2 or more positions at the same time) \*

If none, indicate "0".

**0**

## 23c. Freelance/self-employed \*

If none, indicate "0".

**0**

## 23d. By the institution or an employer owned by the institution, or an employer who shares ownership with the institution \*

If none, indicate "0".

**0**

## Allied Health

### 2019 BPPE Annual Report - Program - Allied Health Professionals

---

Display Instructions for #24-25 (Toggle)

**Not Checked**

24. Does this "Program" lead to a certificate or degree related to one or more of the following allied health professionals that requires clinical training? \*

**No**

## Exam Passage Rate

### 2019 BPPE Annual Report - Program - Exam Passage Rate

---

Display Instructions for #26 (Toggle)

**Not Checked**

26. Does this educational program lead to an occupation that requires State licensing? \*

**No**

**You have indicated "No" for question #22, please proceed to 'Salary Data'.**

## Salary Data

### 2019 BPPE Annual Report - Program - Salary Data

---

Display Instructions for #43-45 (Toggle)

**Not Checked**

43. Graduates Available for Employment

This field is auto-populated based on your entry in #17.

0

44. Graduates Employed in the Field

This field is auto-populated based on your entry in #18.

0

45. Graduates Employed in the Field Reported receiving the following Salary or Wage:

For graduates employed in the field, indicate their salaries/earnings below. **If there are none in any specific range, indicate "0."**

\$0 - \$5,000 \*

0

\$5,001 - \$10,000 \*

0

\$10,001 - \$15,000 \*

0

\$15,001 - \$20,000 \*

0

\$20,001 - \$25,000 \*

0

\$25,001 - \$30,000 \*

0

\$30,001 - \$35,000 \*

0

\$35,001 - \$40,000 \*

0

\$40,001 - \$45,000 \*

0

\$45,001 - \$50,000 \*

0

\$50,001 - \$55,000 \*

0

\$55,001 - \$60,000 \*

0

\$60,001 - \$65,000 \*

0

\$65,001 - \$70,000 \*

0

\$70,001 - \$75,000 \*

0

\$75,001 - \$80,000 \*

0

\$80,001 - \$85,000 \*

0

\$85,001 - \$90,000 \*

0

\$90,001 - \$95,000 \*

0

\$95,001 - \$100,000 \*

0

Over \$100,000 \*

0

## Institution Information



# Bureau for Private Postsecondary Education

Department of Consumer Affairs

2019 Annual Report

Program Data Workflow

[\(Printer Friendly Annual Report Instructions Document\)](#)

### 2019 BPPE Annual Report - Program - Institution Data

---

Complete one 'Program Data' workflow (all applicable sections) for EACH educational program offered at the institution. If an institution offers the same program at the main location and a branch location, add the data together and submit one number for the program being reported.

1. Report Year \*

**2019**

2. Institution Code \*

Enter institutional code (main location)

**3009101**

3. Institution Name? (Enter Bureau approved institution name, if entering manually) \*

If a valid institution code is entered in question #2, the institution name will auto-populate. If not, enter manually.

**Westcliff University**

## Program Name

### 2019 BPPE Annual Report - Program - Program Name

---

Display Instructions for #4 - #7 (Toggle)

**Not Checked**

4. Name of Program \*

**Master of Business Administration**

5. Program Level? Indicate the academic level of the program you are entering, (e.g., Doctorate, Masters, Bachelor, Associate, Diploma/Certificate, Other). If you indicate 'Other', please enter the Program Level in #5a. \*

**Master**

6. Select the Classification of Instructional Programs (CIP) Code that applies to this educational program. Select from the dropdown list the code that most accurately corresponds to the educational program. (Optional)

7. Select all Standard Occupational Classification (SOC) Codes that apply to this program. Select all applicable codes from the dropdown list. (Optional)

## Financial and Graduation



## 2019 BPPE Annual Report - Program - Financial Data and Graduation Rates

---

Display Instructions for #8 - #18 (Toggle)

**Not Checked**

8. Number of Degrees, Diplomas or Certificates Awarded * If none, indicate "0".	9. Total Charges for this Program *	10. The percentage of enrolled students in the reporting year receiving federal student loans to pay for this program *
<b>290</b>	<b>\$23,400.00</b>	<b>1</b>
11. The percentage of graduates in the reporting year who took out federal student loans to pay for this program *	12. Number of Students Who Began the Program * If none, indicate "0".	13. Number of Students Available for Graduation * If none, indicate "0".
<b>1</b>	<b>487</b>	<b>487</b>
14. Number of On-time Graduates * If none, indicate "0".	15. Completion Rate This is a calculated field based on #12 and #13.	16. 150% Graduates?
<b>158</b>	<b>32.44353</b>	<b>300</b>
17. 150% Completion Rate	18. Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education? *	
<b>62</b>	<b>No</b>	

## Placement Data

### 2019 BPPE Annual Report - Program - Placement Data

---

Display Instructions for #19 - #23 (Toggle)

**Not Checked**

## 19. Graduates Available for

## Employment \*

If none, indicate "0".

**109**

## 20. Graduates Employed in the Field \*

If none, indicate "0".

**91**

## 21. Placement Rate

This is a calculated field based on #17 and #18.

**83.48624**

## 22. Graduates employed in the field...

## 22a. 20 to 29 hours per week \*

If none, indicate "0".

**0**

## 22b. at least 30 hours per week \*

If none, indicate "0".

**91**

## 23. Indicate the number of graduates employed...

## 23a. In a single position in the field of study \*

If none, indicate "0".

**91**

## 23b. In concurrent aggregated positions in the field of study (2 or more positions at the same time) \*

If none, indicate "0".

**0**

## 23c. Freelance/self-employed \*

If none, indicate "0".

**0**

## 23d. By the institution or an employer owned by the institution, or an employer who shares ownership with the institution \*

If none, indicate "0".

**3**

## Allied Health

### 2019 BPPE Annual Report - Program - Allied Health Professionals

---

Display Instructions for #24-25 (Toggle)

**Not Checked**

24. Does this "Program" lead to a certificate or degree related to one or more of the following allied health professionals that requires clinical training? \*

**No**

## Exam Passage Rate

### 2019 BPPE Annual Report - Program - Exam Passage Rate

---

Display Instructions for #26 (Toggle)

**Not Checked**

26. Does this educational program lead to an occupation that requires State licensing? \*

## Salary Data

### 2019 BPPE Annual Report - Program - Salary Data

---

Display Instructions for #43-45 (Toggle)

**Not Checked**

43. Graduates Available for Employment

This field is auto-populated based on your entry in #17.

**109**

44. Graduates Employed in the Field

This field is auto-populated based on your entry in #18.

**91**

## 45. Graduates Employed in the Field Reported receiving the following Salary or Wage:

For graduates employed in the field, indicate their salaries/earnings below. **If there are none in any specific range, indicate "0."**

\$0 - \$5,000 *	\$5,001 - \$10,000 *	\$10,001 - \$15,000 *
0	0	0
\$15,001 - \$20,000 *	\$20,001 - \$25,000 *	\$25,001 - \$30,000 *
0	0	3
\$30,001 - \$35,000 *	\$35,001 - \$40,000 *	\$40,001 - \$45,000 *
5	5	4
\$45,001 - \$50,000 *	\$50,001 - \$55,000 *	\$55,001 - \$60,000 *
3	3	7
\$60,001 - \$65,000 *	\$65,001 - \$70,000 *	\$70,001 - \$75,000 *
2	1	1
\$75,001 - \$80,000 *	\$80,001 - \$85,000 *	\$85,001 - \$90,000 *
4	0	1
\$90,001 - \$95,000 *	\$95,001 - \$100,000 *	Over \$100,000 *
0	2	6

## Institution Information



# Bureau for Private Postsecondary Education

Department of Consumer Affairs

2019 Annual Report

Program Data Workflow

[\(Printer Friendly Annual Report Instructions Document\)](#)

### 2019 BPPE Annual Report - Program - Institution Data

---

Complete one 'Program Data' workflow (all applicable sections) for **EACH** educational program offered at the institution. If an institution offers the same program at the main location and a branch location, add the data together and submit one number for the program being reported.

1. Report Year \*

**2019**

2. Institution Code \*

Enter institutional code (main location)

**3009101**

3. Institution Name? (Enter Bureau approved institution name, if entering manually) \*

If a valid institution code is entered in question #2, the institution name will auto-populate. If not, enter manually.

**Westcliff University**

## Program Name

### 2019 BPPE Annual Report - Program - Program Name

---

Display Instructions for #4 - #7 (Toggle)

**Not Checked**

4. Name of Program \*

**Doctor of Business Administration**

5. Program Level? Indicate the academic level of the program you are entering, (e.g., Doctorate, Masters, Bachelor, Associate, Diploma/Certificate, Other). If you indicate 'Other', please enter the Program Level in #5a. \*

**Doctorate**

6. Select the Classification of Instructional Programs (CIP) Code that applies to this educational program. Select from the dropdown list the code that most accurately corresponds to the educational program. (Optional)

7. Select all Standard Occupational Classification (SOC) Codes that apply to this program. Select all applicable codes from the dropdown list. (Optional)

## Financial and Graduation

## 2019 BPPE Annual Report - Program - Financial Data and Graduation Rates

---

Display Instructions for #8 - #18 (Toggle)

**Not Checked**

8. Number of Degrees, Diplomas or Certificates Awarded *	9. Total Charges for this Program *	10. The percentage of enrolled students in the reporting year receiving federal student loans to pay for this program *
If none, indicate "0".		
<b>2</b>	<b>\$47,100.00</b>	<b>2</b>
11. The percentage of graduates in the reporting year who took out federal student loans to pay for this program *	12. Number of Students Who Began the Program *	13. Number of Students Available for Graduation *
	If none, indicate "0".	If none, indicate "0".
<b>50</b>	<b>31</b>	<b>31</b>
14. Number of On-time Graduates *	15. Completion Rate	16. 150% Graduates?
If none, indicate "0".	This is a calculated field based on #12 and #13.	
<b>2</b>	<b>6.45161</b>	<b>3</b>
17. 150% Completion Rate	18. Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education? *	
<b>10</b>	<b>No</b>	

## Placement Data

### 2019 BPPE Annual Report - Program - Placement Data

---

Display Instructions for #19 - #23 (Toggle)

**Not Checked**

## 19. Graduates Available for

## Employment \*

If none, indicate "0".

**3**

## 20. Graduates Employed in the Field \*

If none, indicate "0".

**2**

## 21. Placement Rate

This is a calculated field based on #17 and #18.

**66.66667**

## 22. Graduates employed in the field...

## 22a. 20 to 29 hours per week \*

If none, indicate "0".

**0**

## 22b. at least 30 hours per week \*

If none, indicate "0".

**2**

## 23. Indicate the number of graduates employed...

## 23a. In a single position in the field of study \*

If none, indicate "0".

**2**

## 23b. In concurrent aggregated positions in the field of study (2 or more positions at the same time) \*

If none, indicate "0".

**0**

## 23c. Freelance/self-employed \*

If none, indicate "0".

**0**

## 23d. By the institution or an employer owned by the institution, or an employer who shares ownership with the institution \*

If none, indicate "0".

**0**

## Allied Health

### 2019 BPPE Annual Report - Program - Allied Health Professionals



---

Display Instructions for #24-25 (Toggle)

**Not Checked**

24. Does this "Program" lead to a certificate or degree related to one or more of the following allied health professionals that requires clinical training? \*

**No**

## Exam Passage Rate

### 2019 BPPE Annual Report - Program - Exam Passage Rate

---

Display Instructions for #26 (Toggle)

**Not Checked**

26. Does this educational program lead to an occupation that requires State licensing? \*

**No**

**You have indicated "No" for question #22, please proceed to 'Salary Data'.**

## Salary Data

### 2019 BPPE Annual Report - Program - Salary Data

---

Display Instructions for #43-45 (Toggle)

**Not Checked**

**43. Graduates Available for Employment**

This field is auto-populated based on your entry in #17.

**3**

**44. Graduates Employed in the Field**

This field is auto-populated based on your entry in #18.

**2**

**45. Graduates Employed in the Field Reported receiving the following Salary or Wage:**

For graduates employed in the field, indicate their salaries/earnings below. **If there are none in any specific range, indicate "0."**

---

\$0 - \$5,000 *	\$5,001 - \$10,000 *	\$10,001 - \$15,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$15,001 - \$20,000 *	\$20,001 - \$25,000 *	\$25,001 - \$30,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$30,001 - \$35,000 *	\$35,001 - \$40,000 *	\$40,001 - \$45,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$45,001 - \$50,000 *	\$50,001 - \$55,000 *	\$55,001 - \$60,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$60,001 - \$65,000 *	\$65,001 - \$70,000 *	\$70,001 - \$75,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$75,001 - \$80,000 *	\$80,001 - \$85,000 *	\$85,001 - \$90,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$90,001 - \$95,000 *	\$95,001 - \$100,000 *	Over \$100,000 *
<b>0</b>	<b>0</b>	<b>0</b>

## Institution Information



# Bureau for Private Postsecondary Education

Department of Consumer Affairs

2019 Annual Report

Program Data Workflow

[\(Printer Friendly Annual Report Instructions Document\)](#)

### 2019 BPPE Annual Report - Program - Institution Data

---

Complete one 'Program Data' workflow (all applicable sections) for **EACH** educational program offered at the institution. If an institution offers the same program at the main location and a branch location, add the data together and submit one number for the program being reported.

1. Report Year \*

**2019**

2. Institution Code \*

Enter institutional code (main location)

**3009101**

3. Institution Name? (Enter Bureau approved institution name, if entering manually) \*

If a valid institution code is entered in question #2, the institution name will auto-populate. If not, enter manually.

**Westcliff University**

## Program Name

### 2019 BPPE Annual Report - Program - Program Name

---

Display Instructions for #4 - #7 (Toggle)

**Not Checked**

4. Name of Program \*

**Graduate Certificate in Business Administration**

5. Program Level? Indicate the academic level of the program you are entering, (e.g., Doctorate, Masters, Bachelor, Associate, Diploma/Certificate, Other). If you indicate 'Other', please enter the Program Level in #5a. \*

**Diploma/Certificate**

6. Select the Classification of Instructional Programs (CIP) Code that applies to this educational program. Select from the dropdown list the code that most accurately corresponds to the educational program. (Optional)

7. Select all Standard Occupational Classification (SOC) Codes that apply to this program. Select all applicable codes from the dropdown list. (Optional)

## Financial and Graduation

## 2019 BPPE Annual Report - Program - Financial Data and Graduation Rates

---

Display Instructions for #8 - #18 (Toggle)

**Not Checked**

8. Number of Degrees, Diplomas or Certificates Awarded * If none, indicate "0".	9. Total Charges for this Program *	10. The percentage of enrolled students in the reporting year receiving federal student loans to pay for this program *
<b>1</b>	<b>\$5,850.00</b>	<b>0</b>
11. The percentage of graduates in the reporting year who took out federal student loans to pay for this program *	12. Number of Students Who Began the Program * If none, indicate "0".	13. Number of Students Available for Graduation * If none, indicate "0".
<b>0</b>	<b>1</b>	<b>1</b>
14. Number of On-time Graduates * If none, indicate "0".	15. Completion Rate This is a calculated field based on #12 and #13.	16. 150% Graduates?
<b>1</b>	<b>100</b>	<b>1</b>
17. 150% Completion Rate	18. Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education? *	
<b>100</b>	<b>No</b>	

## Placement Data

### 2019 BPPE Annual Report - Program - Placement Data

---

Display Instructions for #19 - #23 (Toggle)

**Not Checked**

## 19. Graduates Available for

## Employment \*

If none, indicate "0".

**0**

## 20. Graduates Employed in the Field \*

If none, indicate "0".

**0**

## 21. Placement Rate

This is a calculated field based on #17 and #18.

## 22. Graduates employed in the field...

## 22a. 20 to 29 hours per week \*

If none, indicate "0".

**0**

## 22b. at least 30 hours per week \*

If none, indicate "0".

**0**

## 23. Indicate the number of graduates employed...

## 23a. In a single position in the field of study \*

If none, indicate "0".

**0**

## 23b. In concurrent aggregated positions in the field of study (2 or more positions at the same time) \*

If none, indicate "0".

**0**

## 23c. Freelance/self-employed \*

If none, indicate "0".

**0**

## 23d. By the institution or an employer owned by the institution, or an employer who shares ownership with the institution \*

If none, indicate "0".

**0**

## Allied Health

### 2019 BPPE Annual Report - Program - Allied Health Professionals

---

Display Instructions for #24-25 (Toggle)

**Not Checked**

24. Does this "Program" lead to a certificate or degree related to one or more of the following allied health professionals that requires clinical training? \*

**No**

## Exam Passage Rate

### 2019 BPPE Annual Report - Program - Exam Passage Rate

---

Display Instructions for #26 (Toggle)

**Not Checked**

26. Does this educational program lead to an occupation that requires State licensing? \*

**No**

**You have indicated "No" for question #22, please proceed to 'Salary Data'.**

## Salary Data

### 2019 BPPE Annual Report - Program - Salary Data

---

Display Instructions for #43-45 (Toggle)

**Not Checked**

**43. Graduates Available for Employment**

This field is auto-populated based on your entry in #17.

**0**

**44. Graduates Employed in the Field**

This field is auto-populated based on your entry in #18.

**0**

**45. Graduates Employed in the Field Reported receiving the following Salary or Wage:**

For graduates employed in the field, indicate their salaries/earnings below. **If there are none in any specific range, indicate "0."**

\$0 - \$5,000 *	\$5,001 - \$10,000 *	\$10,001 - \$15,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$15,001 - \$20,000 *	\$20,001 - \$25,000 *	\$25,001 - \$30,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$30,001 - \$35,000 *	\$35,001 - \$40,000 *	\$40,001 - \$45,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$45,001 - \$50,000 *	\$50,001 - \$55,000 *	\$55,001 - \$60,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$60,001 - \$65,000 *	\$65,001 - \$70,000 *	\$70,001 - \$75,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$75,001 - \$80,000 *	\$80,001 - \$85,000 *	\$85,001 - \$90,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$90,001 - \$95,000 *	\$95,001 - \$100,000 *	Over \$100,000 *
<b>0</b>	<b>0</b>	<b>0</b>



## Institution Information



# Bureau for Private Postsecondary Education

Department of Consumer Affairs

2019 Annual Report

## Program Data Workflow

[\(Printer Friendly Annual Report Instructions Document\)](#)

### 2019 BPPE Annual Report - Program - Institution Data

---

Complete one 'Program Data' workflow (all applicable sections) for **EACH** educational program offered at the institution. If an institution offers the same program at the main location and a branch location, add the data together and submit one number for the program being reported.

1. Report Year \*

**2019**

2. Institution Code \*

Enter institutional code (main location)

**3009101**

3. Institution Name? (Enter Bureau approved institution name, if entering manually) \*

If a valid institution code is entered in question #2, the institution name will auto-populate. If not, enter manually.

**Westcliff University**

## Program Name

### 2019 BPPE Annual Report - Program - Program Name

---

Display Instructions for #4 - #7 (Toggle)

**Not Checked**

4. Name of Program \*

**Graduate Certificate in Executive Management**

5. Program Level? Indicate the academic level of the program you are entering, (e.g., Doctorate, Masters, Bachelor, Associate, Diploma/Certificate, Other). If you indicate 'Other', please enter the Program Level in #5a. \*

**Diploma/Certificate**

6. Select the Classification of Instructional Programs (CIP) Code that applies to this educational program. Select from the dropdown list the code that most accurately corresponds to the educational program. (Optional)

7. Select all Standard Occupational Classification (SOC) Codes that apply to this program. Select all applicable codes from the dropdown list. (Optional)

## Financial and Graduation

## 2019 BPPE Annual Report - Program - Financial Data and Graduation Rates

---

Display Instructions for #8 - #18 (Toggle)

**Not Checked**

8. Number of Degrees, Diplomas or Certificates Awarded *	9. Total Charges for this Program *	10. The percentage of enrolled students in the reporting year receiving federal student loans to pay for this program *
If none, indicate "0".		
<b>5</b>	<b>\$7,800.00</b>	<b>0</b>
11. The percentage of graduates in the reporting year who took out federal student loans to pay for this program *	12. Number of Students Who Began the Program *	13. Number of Students Available for Graduation *
	If none, indicate "0".	If none, indicate "0".
<b>0</b>	<b>5</b>	<b>5</b>
14. Number of On-time Graduates *	15. Completion Rate	16. 150% Graduates?
If none, indicate "0".	This is a calculated field based on #12 and #13.	
<b>5</b>	<b>100</b>	<b>5</b>
17. 150% Completion Rate	18. Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education? *	
<b>100</b>	<b>No</b>	

## Placement Data

### 2019 BPPE Annual Report - Program - Placement Data

---

Display Instructions for #19 - #23 (Toggle)

**Not Checked**

19. Graduates Available for  
Employment \*

If none, indicate "0".

**3**

20. Graduates Employed in the Field \*

If none, indicate "0".

**2**

21. Placement Rate

This is a calculated field based on #17  
and #18.

**66.66667**

22. Graduates employed in the field...

22a. 20 to 29 hours per week \*

If none, indicate "0".

**0**

22b. at least 30 hours per week \*

If none, indicate "0".

**2**

23. Indicate the number of graduates employed...

23a. In a single position in the field of study \*

If none, indicate "0".

**2**

23b. In concurrent aggregated positions in the field of  
study (2 or more positions at the same time) \*

If none, indicate "0".

**0**

23c. Freelance/self-employed \*

If none, indicate "0".

**0**

23d. By the institution or an employer owned by the  
institution, or an employer who shares ownership with the  
institution \*

If none, indicate "0".

**0**

## Allied Health

### 2019 BPPE Annual Report - Program - Allied Health Professionals

---

Display Instructions for #24-25 (Toggle)

**Not Checked**

24. Does this "Program" lead to a certificate or degree related to one or more of the following allied health professionals that requires clinical training? \*

**No**

## Exam Passage Rate

### 2019 BPPE Annual Report - Program - Exam Passage Rate

---

Display Instructions for #26 (Toggle)

**Not Checked**

26. Does this educational program lead to an occupation that requires State licensing? \*

**No**

**You have indicated "No" for question #22, please proceed to 'Salary Data'.**

## Salary Data

### 2019 BPPE Annual Report - Program - Salary Data

---

Display Instructions for #43-45 (Toggle)

**Not Checked**

**43. Graduates Available for Employment**

This field is auto-populated based on your entry in #17.

**3**

**44. Graduates Employed in the Field**

This field is auto-populated based on your entry in #18.

**2**

**45. Graduates Employed in the Field Reported receiving the following Salary or Wage:**

For graduates employed in the field, indicate their salaries/earnings below. **If there are none in any specific range, indicate "0."**

---

\$0 - \$5,000 *	\$5,001 - \$10,000 *	\$10,001 - \$15,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$15,001 - \$20,000 *	\$20,001 - \$25,000 *	\$25,001 - \$30,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$30,001 - \$35,000 *	\$35,001 - \$40,000 *	\$40,001 - \$45,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$45,001 - \$50,000 *	\$50,001 - \$55,000 *	\$55,001 - \$60,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$60,001 - \$65,000 *	\$65,001 - \$70,000 *	\$70,001 - \$75,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$75,001 - \$80,000 *	\$80,001 - \$85,000 *	\$85,001 - \$90,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$90,001 - \$95,000 *	\$95,001 - \$100,000 *	Over \$100,000 *
<b>0</b>	<b>0</b>	<b>0</b>

## Institution Information



# Bureau for Private Postsecondary Education

Department of Consumer Affairs

2019 Annual Report

Program Data Workflow

[\(Printer Friendly Annual Report Instructions Document\)](#)

### 2019 BPPE Annual Report - Program - Institution Data

---

Complete one 'Program Data' workflow (all applicable sections) for **EACH** educational program offered at the institution. If an institution offers the same program at the main location and a branch location, add the data together and submit one number for the program being reported.

1. Report Year \*

**2019**

2. Institution Code \*

Enter institutional code (main location)

**3009101**

3. Institution Name? (Enter Bureau approved institution name, if entering manually) \*

If a valid institution code is entered in question #2, the institution name will auto-populate. If not, enter manually.

**Westcliff University**

## Program Name

### 2019 BPPE Annual Report - Program - Program Name

---

Display Instructions for #4 - #7 (Toggle)

**Not Checked**

4. Name of Program \*

**Graduate Certificate in Marketing**

5. Program Level? Indicate the academic level of the program you are entering, (e.g., Doctorate, Masters, Bachelor, Associate, Diploma/Certificate, Other). If you indicate 'Other', please enter the Program Level in #5a. \*

**Diploma/Certificate**

6. Select the Classification of Instructional Programs (CIP) Code that applies to this educational program. Select from the dropdown list the code that most accurately corresponds to the educational program. (Optional)

7. Select all Standard Occupational Classification (SOC) Codes that apply to this program. Select all applicable codes from the dropdown list. (Optional)

## Financial and Graduation



## 2019 BPPE Annual Report - Program - Financial Data and Graduation Rates

---

Display Instructions for #8 - #18 (Toggle)

**Not Checked**

8. Number of Degrees, Diplomas or Certificates Awarded *	9. Total Charges for this Program *	10. The percentage of enrolled students in the reporting year receiving federal student loans to pay for this program *
If none, indicate "0".		
<b>3</b>	<b>\$7,800.00</b>	<b>0</b>
11. The percentage of graduates in the reporting year who took out federal student loans to pay for this program *	12. Number of Students Who Began the Program *	13. Number of Students Available for Graduation *
	If none, indicate "0".	If none, indicate "0".
<b>0</b>	<b>3</b>	<b>3</b>
14. Number of On-time Graduates *	15. Completion Rate	16. 150% Graduates?
If none, indicate "0".	This is a calculated field based on #12 and #13.	
<b>3</b>	<b>100</b>	<b>3</b>
17. 150% Completion Rate	18. Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education? *	
<b>100</b>	<b>No</b>	

## Placement Data

### 2019 BPPE Annual Report - Program - Placement Data

---

Display Instructions for #19 - #23 (Toggle)

**Not Checked**

## 19. Graduates Available for

## Employment \*

If none, indicate "0".

**3**

## 20. Graduates Employed in the Field \*

If none, indicate "0".

**3**

## 21. Placement Rate

This is a calculated field based on #17 and #18.

**100**

## 22. Graduates employed in the field...

## 22a. 20 to 29 hours per week \*

If none, indicate "0".

**1**

## 22b. at least 30 hours per week \*

If none, indicate "0".

**2**

## 23. Indicate the number of graduates employed...

## 23a. In a single position in the field of study \*

If none, indicate "0".

**3**

## 23b. In concurrent aggregated positions in the field of study (2 or more positions at the same time) \*

If none, indicate "0".

**0**

## 23c. Freelance/self-employed \*

If none, indicate "0".

**0**

## 23d. By the institution or an employer owned by the institution, or an employer who shares ownership with the institution \*

If none, indicate "0".

**0**

## Allied Health

### 2019 BPPE Annual Report - Program - Allied Health Professionals

---

Display Instructions for #24-25 (Toggle)

**Not Checked**

24. Does this "Program" lead to a certificate or degree related to one or more of the following allied health professionals that requires clinical training? \*

**No**

## Exam Passage Rate

### 2019 BPPE Annual Report - Program - Exam Passage Rate

---

Display Instructions for #26 (Toggle)

**Not Checked**

26. Does this educational program lead to an occupation that requires State licensing? \*

**No**

**You have indicated "No" for question #22, please proceed to 'Salary Data'.**

## Salary Data

### 2019 BPPE Annual Report - Program - Salary Data

---

Display Instructions for #43-45 (Toggle)

**Not Checked**

**43. Graduates Available for Employment**

This field is auto-populated based on your entry in #17.

**3**

**44. Graduates Employed in the Field**

This field is auto-populated based on your entry in #18.

**3**

**45. Graduates Employed in the Field Reported receiving the following Salary or Wage:**

For graduates employed in the field, indicate their salaries/earnings below. **If there are none in any specific range, indicate "0."**

---

\$0 - \$5,000 *	\$5,001 - \$10,000 *	\$10,001 - \$15,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$15,001 - \$20,000 *	\$20,001 - \$25,000 *	\$25,001 - \$30,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$30,001 - \$35,000 *	\$35,001 - \$40,000 *	\$40,001 - \$45,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$45,001 - \$50,000 *	\$50,001 - \$55,000 *	\$55,001 - \$60,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$60,001 - \$65,000 *	\$65,001 - \$70,000 *	\$70,001 - \$75,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$75,001 - \$80,000 *	\$80,001 - \$85,000 *	\$85,001 - \$90,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$90,001 - \$95,000 *	\$95,001 - \$100,000 *	Over \$100,000 *
<b>0</b>	<b>0</b>	<b>0</b>

## Institution Information



# Bureau for Private Postsecondary Education

Department of Consumer Affairs

2019 Annual Report

Program Data Workflow

[\(Printer Friendly Annual Report Instructions Document\)](#)

### 2019 BPPE Annual Report - Program - Institution Data

---

Complete one 'Program Data' workflow (all applicable sections) for **EACH** educational program offered at the institution. If an institution offers the same program at the main location and a branch location, add the data together and submit one number for the program being reported.

1. Report Year \*

**2019**

2. Institution Code \*

Enter institutional code (main location)

**3009101**

3. Institution Name? (Enter Bureau approved institution name, if entering manually) \*

If a valid institution code is entered in question #2, the institution name will auto-populate. If not, enter manually.

**Westcliff University**

## Program Name

### 2019 BPPE Annual Report - Program - Program Name

---

Display Instructions for #4 - #7 (Toggle)

**Not Checked**

4. Name of Program \*

**Graduate Certificate in Organizational Leadership**

5. Program Level? Indicate the academic level of the program you are entering, (e.g., Doctorate, Masters, Bachelor, Associate, Diploma/Certificate, Other). If you indicate 'Other', please enter the Program Level in #5a. \*

**Diploma/Certificate**

6. Select the Classification of Instructional Programs (CIP) Code that applies to this educational program. Select from the dropdown list the code that most accurately corresponds to the educational program. (Optional)

7. Select all Standard Occupational Classification (SOC) Codes that apply to this program. Select all applicable codes from the dropdown list. (Optional)

## Financial and Graduation

## 2019 BPPE Annual Report - Program - Financial Data and Graduation Rates

---

Display Instructions for #8 - #18 (Toggle)

**Not Checked**

8. Number of Degrees, Diplomas or Certificates Awarded * If none, indicate "0".	9. Total Charges for this Program *	10. The percentage of enrolled students in the reporting year receiving federal student loans to pay for this program *
<b>0</b>	<b>\$5,850.00</b>	<b>0</b>
11. The percentage of graduates in the reporting year who took out federal student loans to pay for this program *	12. Number of Students Who Began the Program * If none, indicate "0".	13. Number of Students Available for Graduation * If none, indicate "0".
<b>0</b>	<b>0</b>	<b>0</b>
14. Number of On-time Graduates * If none, indicate "0".	15. Completion Rate This is a calculated field based on #12 and #13.	16. 150% Graduates?
<b>0</b>		<b>0</b>
17. 150% Completion Rate	18. Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education? *	
<b>0</b>	<b>No</b>	

## Placement Data

### 2019 BPPE Annual Report - Program - Placement Data

---

Display Instructions for #19 - #23 (Toggle)

**Not Checked**

## 19. Graduates Available for

## Employment \*

If none, indicate "0".

**0**

## 20. Graduates Employed in the Field \*

If none, indicate "0".

**0**

## 21. Placement Rate

This is a calculated field based on #17 and #18.

## 22. Graduates employed in the field...

## 22a. 20 to 29 hours per week \*

If none, indicate "0".

**0**

## 22b. at least 30 hours per week \*

If none, indicate "0".

**0**

## 23. Indicate the number of graduates employed...

## 23a. In a single position in the field of study \*

If none, indicate "0".

**0**

## 23b. In concurrent aggregated positions in the field of study (2 or more positions at the same time) \*

If none, indicate "0".

**0**

## 23c. Freelance/self-employed \*

If none, indicate "0".

**0**

## 23d. By the institution or an employer owned by the institution, or an employer who shares ownership with the institution \*

If none, indicate "0".

**0**

## Allied Health

### 2019 BPPE Annual Report - Program - Allied Health Professionals



---

Display Instructions for #24-25 (Toggle)

**Not Checked**

24. Does this "Program" lead to a certificate or degree related to one or more of the following allied health professionals that requires clinical training? \*

**No**

## Exam Passage Rate

### 2019 BPPE Annual Report - Program - Exam Passage Rate

---

Display Instructions for #26 (Toggle)

**Not Checked**

26. Does this educational program lead to an occupation that requires State licensing? \*

**No**

**You have indicated "No" for question #22, please proceed to 'Salary Data'.**

## Salary Data

### 2019 BPPE Annual Report - Program - Salary Data

---

Display Instructions for #43-45 (Toggle)

**Not Checked**

43. Graduates Available for Employment

This field is auto-populated based on your entry in #17.

0

44. Graduates Employed in the Field

This field is auto-populated based on your entry in #18.

0

45. Graduates Employed in the Field Reported receiving the following Salary or Wage:

For graduates employed in the field, indicate their salaries/earnings below. **If there are none in any specific range, indicate "0."**

\$0 - \$5,000 \*

0

\$15,001 - \$20,000 \*

0

\$30,001 - \$35,000 \*

0

\$45,001 - \$50,000 \*

0

\$60,001 - \$65,000 \*

0

\$75,001 - \$80,000 \*

0

\$90,001 - \$95,000 \*

0

\$5,001 - \$10,000 \*

0

\$20,001 - \$25,000 \*

0

\$35,001 - \$40,000 \*

0

\$50,001 - \$55,000 \*

0

\$65,001 - \$70,000 \*

0

\$80,001 - \$85,000 \*

0

\$95,001 - \$100,000 \*

0

\$10,001 - \$15,000 \*

0

\$25,001 - \$30,000 \*

0

\$40,001 - \$45,000 \*

0

\$55,001 - \$60,000 \*

0

\$70,001 - \$75,000 \*

0

\$85,001 - \$90,000 \*

0

Over \$100,000 \*

0

## Institution Information



# Bureau for Private Postsecondary Education

Department of Consumer Affairs

2019 Annual Report

Program Data Workflow

[\(Printer Friendly Annual Report Instructions Document\)](#)

### 2019 BPPE Annual Report - Program - Institution Data

---

Complete one 'Program Data' workflow (all applicable sections) for **EACH** educational program offered at the institution. If an institution offers the same program at the main location and a branch location, add the data together and submit one number for the program being reported.

1. Report Year \*

**2019**

2. Institution Code \*

Enter institutional code (main location)

**3009101**

3. Institution Name? (Enter Bureau approved institution name, if entering manually) \*

If a valid institution code is entered in question #2, the institution name will auto-populate. If not, enter manually.

**Westcliff University**

## Program Name

### 2019 BPPE Annual Report - Program - Program Name

---

Display Instructions for #4 - #7 (Toggle)

**Not Checked**

4. Name of Program \*

**Graduate TESOL Certificate**

5. Program Level? Indicate the academic level of the program you are entering, (e.g., Doctorate, Masters, Bachelor, Associate, Diploma/Certificate, Other). If you indicate 'Other', please enter the Program Level in #5a. \*

**Diploma/Certificate**

6. Select the Classification of Instructional Programs (CIP) Code that applies to this educational program. Select from the dropdown list the code that most accurately corresponds to the educational program. (Optional)

7. Select all Standard Occupational Classification (SOC) Codes that apply to this program. Select all applicable codes from the dropdown list. (Optional)

## Financial and Graduation

## 2019 BPPE Annual Report - Program - Financial Data and Graduation Rates

---

Display Instructions for #8 - #18 (Toggle)

**Not Checked**

8. Number of Degrees, Diplomas or Certificates Awarded \*

If none, indicate "0".

**0**

9. Total Charges for this Program \*

**\$5,850.00**

10. The percentage of enrolled students in the reporting year receiving federal student loans to pay for this program \*

**0**

11. The percentage of graduates in the reporting year who took out federal student loans to pay for this program \*

**0**

12. Number of Students Who Began the Program \*

If none, indicate "0".

**0**

13. Number of Students Available for Graduation \*

If none, indicate "0".

**0**

14. Number of On-time Graduates \*

If none, indicate "0".

**0**

15. Completion Rate

This is a calculated field based on #12 and #13.

16. 150% Graduates?

**0**

17. 150% Completion Rate

**0**

18. Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education? \*

**No**

## Placement Data

### 2019 BPPE Annual Report - Program - Placement Data

---

Display Instructions for #19 - #23 (Toggle)

**Not Checked**

## 19. Graduates Available for

## Employment \*

If none, indicate "0".

**0**

## 20. Graduates Employed in the Field \*

If none, indicate "0".

**0**

## 21. Placement Rate

This is a calculated field based on #17 and #18.

## 22. Graduates employed in the field...

## 22a. 20 to 29 hours per week \*

If none, indicate "0".

**0**

## 22b. at least 30 hours per week \*

If none, indicate "0".

**0**

## 23. Indicate the number of graduates employed...

## 23a. In a single position in the field of study \*

If none, indicate "0".

**0**

## 23b. In concurrent aggregated positions in the field of study (2 or more positions at the same time) \*

If none, indicate "0".

**0**

## 23c. Freelance/self-employed \*

If none, indicate "0".

**0**

## 23d. By the institution or an employer owned by the institution, or an employer who shares ownership with the institution \*

If none, indicate "0".

**0**

## Allied Health

### 2019 BPPE Annual Report - Program - Allied Health Professionals

---

Display Instructions for #24-25 (Toggle)

**Not Checked**

24. Does this "Program" lead to a certificate or degree related to one or more of the following allied health professionals that requires clinical training? \*

**No**

## Exam Passage Rate

### 2019 BPPE Annual Report - Program - Exam Passage Rate

---

Display Instructions for #26 (Toggle)

**Not Checked**

26. Does this educational program lead to an occupation that requires State licensing? \*

**No**

**You have indicated "No" for question #22, please proceed to 'Salary Data'.**

## Salary Data

### 2019 BPPE Annual Report - Program - Salary Data

---

Display Instructions for #43-45 (Toggle)

**Not Checked**

43. Graduates Available for Employment

This field is auto-populated based on your entry in #17.

0

44. Graduates Employed in the Field

This field is auto-populated based on your entry in #18.

0

45. Graduates Employed in the Field Reported receiving the following Salary or Wage:

For graduates employed in the field, indicate their salaries/earnings below. **If there are none in any specific range, indicate "0."**

\$0 - \$5,000 \*

0

\$5,001 - \$10,000 \*

0

\$10,001 - \$15,000 \*

0

\$15,001 - \$20,000 \*

0

\$20,001 - \$25,000 \*

0

\$25,001 - \$30,000 \*

0

\$30,001 - \$35,000 \*

0

\$35,001 - \$40,000 \*

0

\$40,001 - \$45,000 \*

0

\$45,001 - \$50,000 \*

0

\$50,001 - \$55,000 \*

0

\$55,001 - \$60,000 \*

0

\$60,001 - \$65,000 \*

0

\$65,001 - \$70,000 \*

0

\$70,001 - \$75,000 \*

0

\$75,001 - \$80,000 \*

0

\$80,001 - \$85,000 \*

0

\$85,001 - \$90,000 \*

0

\$90,001 - \$95,000 \*

0

\$95,001 - \$100,000 \*

0

Over \$100,000 \*

0



## Institution Information



# Bureau for Private Postsecondary Education

Department of Consumer Affairs

2019 Annual Report

Program Data Workflow

[\(Printer Friendly Annual Report Instructions Document\)](#)

### 2019 BPPE Annual Report - Program - Institution Data

---

Complete one 'Program Data' workflow (all applicable sections) for **EACH** educational program offered at the institution. If an institution offers the same program at the main location and a branch location, add the data together and submit one number for the program being reported.

1. Report Year \*

**2019**

2. Institution Code \*

Enter institutional code (main location)

**3009101**

3. Institution Name? (Enter Bureau approved institution name, if entering manually) \*

If a valid institution code is entered in question #2, the institution name will auto-populate. If not, enter manually.

**Westcliff University**

## Program Name

### 2019 BPPE Annual Report - Program - Program Name

---

Display Instructions for #4 - #7 (Toggle)

**Not Checked**

4. Name of Program \*

**TESOL Certificate**

5. Program Level? Indicate the academic level of the program you are entering, (e.g., Doctorate, Masters, Bachelor, Associate, Diploma/Certificate, Other). If you indicate 'Other', please enter the Program Level in #5a. \*

**Diploma/Certificate**

6. Select the Classification of Instructional Programs (CIP) Code that applies to this educational program. Select from the dropdown list the code that most accurately corresponds to the educational program. (Optional)

7. Select all Standard Occupational Classification (SOC) Codes that apply to this program. Select all applicable codes from the dropdown list. (Optional)

## Financial and Graduation

## 2019 BPPE Annual Report - Program - Financial Data and Graduation Rates

---

Display Instructions for #8 - #18 (Toggle)

**Not Checked**

8. Number of Degrees, Diplomas or Certificates Awarded *	9. Total Charges for this Program *	10. The percentage of enrolled students in the reporting year receiving federal student loans to pay for this program *
If none, indicate "0".		
<b>13</b>	<b>\$3,400.00</b>	<b>0</b>
11. The percentage of graduates in the reporting year who took out federal student loans to pay for this program *	12. Number of Students Who Began the Program *	13. Number of Students Available for Graduation *
	If none, indicate "0".	If none, indicate "0".
<b>0</b>	<b>24</b>	<b>24</b>
14. Number of On-time Graduates *	15. Completion Rate	16. 150% Graduates?
If none, indicate "0".	This is a calculated field based on #12 and #13.	
<b>13</b>	<b>54.16667</b>	<b>13</b>
17. 150% Completion Rate	18. Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education? *	
<b>54</b>	<b>No</b>	

## Placement Data

### 2019 BPPE Annual Report - Program - Placement Data

---

Display Instructions for #19 - #23 (Toggle)

**Not Checked**

## 19. Graduates Available for

## Employment \*

If none, indicate "0".

**0**

## 20. Graduates Employed in the Field \*

If none, indicate "0".

**0**

## 21. Placement Rate

This is a calculated field based on #17 and #18.

## 22. Graduates employed in the field...

## 22a. 20 to 29 hours per week \*

If none, indicate "0".

**0**

## 22b. at least 30 hours per week \*

If none, indicate "0".

**0**

## 23. Indicate the number of graduates employed...

## 23a. In a single position in the field of study \*

If none, indicate "0".

**0**

## 23b. In concurrent aggregated positions in the field of study (2 or more positions at the same time) \*

If none, indicate "0".

**0**

## 23c. Freelance/self-employed \*

If none, indicate "0".

**0**

## 23d. By the institution or an employer owned by the institution, or an employer who shares ownership with the institution \*

If none, indicate "0".

**0**

## Allied Health

### 2019 BPPE Annual Report - Program - Allied Health Professionals

---

Display Instructions for #24-25 (Toggle)

**Not Checked**

24. Does this "Program" lead to a certificate or degree related to one or more of the following allied health professionals that requires clinical training? \*

**No**

## Exam Passage Rate

### 2019 BPPE Annual Report - Program - Exam Passage Rate

---

Display Instructions for #26 (Toggle)

**Not Checked**

26. Does this educational program lead to an occupation that requires State licensing? \*

**No**

**You have indicated "No" for question #22, please proceed to 'Salary Data'.**

## Salary Data

### 2019 BPPE Annual Report - Program - Salary Data

---

Display Instructions for #43-45 (Toggle)

**Not Checked**

**43. Graduates Available for Employment**

This field is auto-populated based on your entry in #17.

**0**

**44. Graduates Employed in the Field**

This field is auto-populated based on your entry in #18.

**0**

**45. Graduates Employed in the Field Reported receiving the following Salary or Wage:**

For graduates employed in the field, indicate their salaries/earnings below. **If there are none in any specific range, indicate "0."**

\$0 - \$5,000 *	\$5,001 - \$10,000 *	\$10,001 - \$15,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$15,001 - \$20,000 *	\$20,001 - \$25,000 *	\$25,001 - \$30,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$30,001 - \$35,000 *	\$35,001 - \$40,000 *	\$40,001 - \$45,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$45,001 - \$50,000 *	\$50,001 - \$55,000 *	\$55,001 - \$60,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$60,001 - \$65,000 *	\$65,001 - \$70,000 *	\$70,001 - \$75,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$75,001 - \$80,000 *	\$80,001 - \$85,000 *	\$85,001 - \$90,000 *
<b>0</b>	<b>0</b>	<b>0</b>
\$90,001 - \$95,000 *	\$95,001 - \$100,000 *	Over \$100,000 *
<b>0</b>	<b>0</b>	<b>0</b>